ALEXANDER WRIGHT

Chief Operating Officer • VP of Global Enterprise Strategy

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EXECUTIVE PROFILE

Accomplished executive leader with 15+ years scaling enterprise operations from $20M to $250M+ ARR. Proven track record aligning global cross-functional teams, executing M&A integrations, and optimizing operational efficiency across multi-region business units while maintaining 98%+ customer retention and disciplined capital allocation.

PROFESSIONAL EXPERIENCE

TechCorp International **2021 – Present**

Chief Operating Officer San Francisco, CA

- Directed global operations and 320+ personnel across North America, EMEA, and APAC divisions with full P&L accountability.
- Engineered restructuring plan reducing operating expenditure by $18.4M annually without impacting headcount or SLA delivery.
- Spearheaded acquisition and post-merger integration of two SaaS startups within 9 months, accelerating pipeline growth by 38%.

EDUCATION

Stanford University Graduate School of Business **2014 – 2016**

Master of Business Administration (MBA) — Strategy & Operations